



2011 Membership Dues

Benefits of Membership

- ❖ Educational events (Lunch-N-Learn, Engineer's Breakfast) on key topics that keep commercial real estate professionals current on information and processes in the ever-changing marketplace
- ❖ Local designation classes offered regularly for those pursuing an RPA/FMA or SMT/SMA designation through BOMI International
- ❖ Through networking, members have the ability to share best practices, increase company visibility and gain assistance with issues affecting their workplaces
- ❖ Legislative voice on Capital Hill in both Washington, D.C., Tallahassee and local municipalities representing concerns in the commercial real estate world

Dues Information

- ❖ **Principal Member** (\$795.00*): This membership is for an individual member that owns, develops, manages, leases or controls commercial real estate including but not limited to facilities managers, property managers, asset managers, developers, brokers, building engineers, and third party leasing and management company representatives.
- ❖ **Corporate Member** (\$495.00*): This membership is for additional principal members within the same building location. A Principal Membership must be established before a supplemental membership is available. *(If at any time during the year the Principal Membership is voided, the Supplemental member will be invoiced for the difference in dues).*
- ❖ **Associate Member** (\$895.00*): An individual of a company whose business is engaged in a trade, industry, or profession associated with the office building industry both professional support companies, trade companies, and building services companies. This membership is for ONE (1) person within the company.
 - *Please be advised that BOMA International has instituted recommendations for local affiliates to use a 50/50 ratio of principal members to associate members. If the membership roster is not at a 50/50 ratio between principal members and associate members, a prospective associate's application will be put on the membership waiting list until such time as the 50/50 ratio is met. If the prospective associate member wishes to bring in a principal member then the prospective associate will not be required to remain on the waiting list. The prospective associate will be allowed to submit their application to the Membership Committee for review and approval.*

Criteria for Associate Member

Each associate application is reviewed by the Membership Committee and compared to the criteria listed below:

- Does the vendor have a profession or trade that is sufficiently represented?
- Is the vendor willing and able to participate in the organization and on at least one committee? Does the vendor have a local office or a local representative available?
- Is the vendor willing and able to sponsor local events? Is it a new company with little or no money to fund such activities or an existing company with a successful financial track record?
- What is the vendor's reputation in the Jacksonville Business Community? Are they known for doing good work and performing in an ethical, professional, and legal manner?
- Does the vendor have the ability to bring in principal members? Is the vendor already doing business with other companies who could be brought into BOMA Jacksonville as principal members?
- What unique assets can the vendor contribute to BOMA Jacksonville? Can the vendor provide opportunities to BOMA Jacksonville through their own personal contacts, affiliations or network (i.e., provide speakers for luncheons, venues for events, political contacts which may enhance the organization)?